## Agenda

### Château Gassier

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### Baron Gassier

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### Selection of Provençal Estates

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### Selection of terroirs

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Château Gassier en Sainte Victoire

Originating from Barcelonnette (Haute-Provence) and part of the Provençal nobility since 1421, the Gassier family bought Château Gassier and its 40 hectares in 1982.

In 2004, the Gassier and Jeanjean families joined forces to run the estate together and form a partnership to spread its influence over Provence. Today Château Gassier represents, in France and abroad, the image of excellence of Gassier en Provence.

The Sainte Victoire, a unique terroir

The Château Gassier’s 40 hectares of vines are located in the picturesque village of Puyloubier. This terroir is considered as being one of the most natural in France. It is protected from the Mistral wind by the Sainte-Victoire mountain, and from the winds of the sea, by the Sainte-Baume mountain.

THE Sainte-Victoire CRU
Recognised by the INAO in 2004

The municipalities:
Var: Pourcieux and Pourrières.

Arable land: 2 225 ha
Registered vineyard: 417 ha
Production: 17 000 hectolitres (rosé and red) (equivalent to 2 millions bottles)
Max. authorized yield: 50 hl/ha
Available on the market: 1st of February following the harvest
Main grape varieties: Grenache, Syrah, Cinsault
ESPRIT GASSIER
AOP Côtes de Provence

Rosé 2013 – 75 cl
flat packed box 6 x 75cl – Pal. 600, 10 x 10 boxes

Rosé 2013 – 37,5 cl
upright box 12 x 37,5cl – Pal. 1140, 5 x 19 boxes

Rosé 2013 – Magnum 150 cl
flat packed box 6 x 150cl – Pal. 180, 5 x 6 boxes

Rosé 2013 – Magnum 300 cl
flat packed box 1 x 300cl – Pal. 132, 11 x 12 boxes

Rosé 2013 – Magnum 600 cl
flat packed box 1 x 600cl – Pal. 54, 9 x 6 boxes

Awards
Vinalies internationales 2014: Gold
Concours d’Aix en Provence 2014: Silver

CHÂTEAU GASSIER, Loubiero
AOP Côtes de Provence
Estate bottled

Rosé 2013 – 75 cl
flat packed box 6 x 75cl – Palletizing: 600, 10 x 10 boxes

Rosé 2013 – 37,5 cl
upright box 12 x 37,5cl – Palletizing: 1140, 5 x 19 boxes

Rosé 2013 – 50 cl
upright box 12 x 50cl – Pal. 900, 5 x 15 boxes

Rosé 2013 – Magnum 150 cl
flat packed box 6 x 150cl – Pal. 180, 5 x 6 boxes

Rosé 2013 – Jeroboam 300 cl
upright box 1 x 300cl – Pal. 50, 5 x 10 boxes

Awards
Decanter WWA 2014 : Bronze
International Wine Challenge 2014 : Bronze
CHÂTEAU GASSIER, Le Pas du Moine
AOP Côtes de Provence Sainte Victoire
Estate bottled

Guardian of the Provence spirits, the Mount Sainte Victoire gives birth to a splendid, uncontested typical terroir. In reference to the footpath furrowing the south facing slope of the Mount, the Le Pas du Moine cuvee invites you to explore the richness of this magnificent Sainte-Victoire terroir.

Rosé 2013 – 75 cl
flat packed box 6 x 75cl – Pal. 600, 10 x 10 boxes

Rosé 2013 – 50 cl
upright packed box 12 x 50cl – Pal. 900, 5x 15 boxes

Awards
Sommelier Wine Awards 2014 : Gold
Wines of Provence Concours 2014 : Gold
CHÂTEAU GASSIER, 946

Estate bottled

Nestling in the foothills of the famous Mount Sainte Victoire, in the heart of a magnificent environment, a few kilometres only from Aix-en-Provence, the Château Gassier’s 40 hectares vineyard is located in the picturesque village of Puyloubier. Perched at the top of its western peak, at 946m, the Cross of Provence, proud and protectful looks after the vines of the estate. It’s first of all the elegance and the most beautiful expression of the Ste Victoire terroir that Château Gassier captures in its cuvée 946.

946 rosé
AOP Côtes de Provence Sainte-Victoire

Rosé 2013 – 75cl – available as of March 2014 - AOP Côtes de Provence Sainte Victoire
6 x 75 cl – Pal. 432, 6 x 12 wooden cases

WINE ENTHUSIAST 91pts
There is just a touch of smokiness in this rich, full wine that’s definitely made for partnering with food. There are red plums, some tannic texture as well as citrus and final crisp, fresh acidity.

WINE SPECTATOR 90 pts
The rich aromas and flavors of wild plum, melon and ripe tangerine are flush with cream and spice. Well-structured, this deliver a lingering finish of ginger and yams.

946 White
AOP Côtes de Provence

White 2013 – 75cl – available as of April 2013- AOP Côtes de Provence
6 x 75 cl – Pal. 432, 6 x 12 wooden cases
In its exclusive bottle, inspired by the traditional Provence bottle, Baron Gassier rosés are made from the Gassier know-how of an outstanding terroir at the foothills of Mount Sainte Victoire. These Côtes de Provence vineyards, located just few miles away from Aix-en-Provence, are considered as one of the most natural in France.

It benefits from the Mediterranean climate of mild winters and early springs. The tireless and beneficent action of the sun allows the full development sips of juice berries.

**Excellence Baron Gassier**
AOP Côtes de Provence Sainte-Victoire
Estate bottled

Rosé 2013 - 75cl
flat packed box, 6 x 75 cl – Pal. 390, 13 x 5 boxes

**Awards**
Féminilise 2014: gold

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**Baron Gassier**
AOP Côtes de Provence

Rosé 2013 - 75cl
upright box 6 x 75 cl – Pal. 630, 5 x 21 boxes

**Awards**
Wine brokers of France Concours 2014 : bronze
Selection of Provençal Estates

Limited quantities: please contact us.
Historic property of the Counts of Provence
With 432 acres of vines, Château Beaulieu is the largest estate in the AOP Coteaux d’Aix-en-Provence. Historically owned by the counts of Provence and made fiefdom by Henri III in 1579, it has belonged successively to all the great families of Provence, who took care to preserve its exceptional land.

Nestled in the heart of Provence only volcano
The estate lies just few kilometers away from Aix-en-Provence, nestling in the crater of the only volcano of Provence, the « Trevaresse », 400 meters high. Facing the Lubéron and overlooking the Durance valley, Silvacane Abbey and La Roque d’Anthéron, the vineyard has an extremely diverse range of soils.

The Guénant family: wine, but not only...
12 years ago, Pierre Génant, a successful entrepreneur from the automotive industry, embarked on a comprehensive renovation plan for Chateau Beaulieu. The land and the buildings were in poor conditions when Pierre Guénant launched a massive renovation plan with two main objectives:

- Restore winemaking to the original standards of the estate.
- Launch a luxury guest house in the italian style château.

Parallel to this, the Guénant family has planted several acres of oak trees, almond trees and truffle trees to re-launch complimentary activities which had disappeared in the second half of the XXth century. Thanks to these initiatives, the estate will for example produce the famous almonds needed for the “Calissons d’Aix” as well as precious wood for cabinet making. Pierre Guénant has also invested next to the cooperative of Rognes in a new winemaking facility.
CHÂTEAU BEAULIEU CUVEE ALEXANDRE
AOP Coteaux d’Aix-en-Provence
Estate bottled

Cuvée Alexandre rosé

Rosé 2013 – 75 cl
flat packed box, 6 x 75 cl. Pal. 600, 10 x 10 boxes

Rosé 2013 – 37,5 cl
upright box 12 x 37,5cl – Pal. 1008, 6 x 14 boxes

Rosé 2013 – 50 cl
flat packed box 12 x 50cl – Pal. 900, 5x 15 boxes

Rosé 2013 – 150 cl
flat packed box 6 x 150cl – Pal. 180, 5 x 6 boxes

Awards
Decanter WWA: Commended

Cuvée Alexandre white

White 2013 – 75cl
flat packed box, 6 x 75 cl – Pal. 600, 10 x 10 boxes

Cuvée Alexandre red

Red 2012 – 75 cl
flat packed box, 6 x 75 cl – Pal. 600, 10 x 10 boxes

Red – 37,5 cl
upright box 12 x 37,5cl – Pal. 1008, 6 x 14 boxes

Red 2012 – 50 cl
flat packed box 12 x 50cl – Pal. 900, 5x 15 boxes

Awards
Concours d’Aix en Provence 2014: Silver
CHÂTEAU BEAULIEU CUVEE PROVENCALE
AOP Coteaux d’Aix-en-Provence

Provençale rosé

Rosé 2013 – 75 cl
upright box 6 x 75 cl – Pal. 600, 10 x 10 boxes

Awards
Vinalies internationales 2014 : Silver

Provençale white

White 2013 – 75cl
flat packed box, 6 x 75 cl – Pal. 630, 5 x 21 boxes

Provençale red

Red 2012 – 75 cl
flat packed box, 6 x 75 cl – Pal. 600, 10 x 10 boxes
A selected eight-hectare walled vineyard inside Beaulieu’s estate.

For over two thousand years the Beaulieu vineyard has flourished within the crater of the only volcano in Provence. The estate, created a fiefdom by King Henry III of France in 1576, belonged to several great Provence families and this family tradition continues to this day.

It is a small vineyard and day-to-day work is carried out carefully and meticulously from production through to sale.

The geographical location and the pedological aspects of the Villa Beaulieu vineyard allow us to produce exceptional wines. At an altitude of 400m the range of day and night temperatures are ideal for the production of both red and white vins de garde.

Stéphane Derenoncourt – The winemaker

This man worked, observed, tasted and discovered vineyards and wine through multiple experiences of a variety of labels.

He is interested in the concept of terroir and tradition. He takes inspiration from the Bourguignon model and uses minerality and freshness to develop his own more intuitive and less systematic working methods. Wine is a meeting, a story of men. His approach combines good sense, respect for a clearly understood manual trade, and tasting as tools for decision-making. He creates wines which he likes to drink and to share.
CUVEE BERENGERE White
AOP Coteaux d’Aix-en-Provence
Estate bottled

White 2011 – 75cl
flat packed box, 6 x 75 cl – Pal. 300, 5 x 10 boxes

CUVEE BERENGERE Red
AOP Coteaux d’Aix-en-Provence
Estate bottled

White 2009 – 75cl
flat packed box, 6 x 75 cl – Pal. 300, 5 x 10 boxes
VILLA BAULIEU White
AOP Coteaux d’Aix-en-Provence
Estate bottled

White 2011 – 75cl
flat packed box, 6 x 75 cl – Pal. 300, 5 x 10 boxes

VILLA BAULIEU Red
AOP Coteaux d’Aix-en-Provence
Estate bottled

White 2011 / 2012 – 75cl
flat packed box, 6 x 75 cl – Pal. 300, 5 x 10 boxes
Château Henri Bonnaud is located in Le Tholonet village, 6km South-East from Aix-en-Provence. It is first of all a men’s story, proud to be farmers, outstanding workers. Stéphane Spitzglous represents the third generation and was born on the estate. Raised by his grandfather, Henri Bonnaud, he used to spent whole days with him on the tractor.

Palette Aop was established in 1948 and is the smallest Provence’s appellation (42 Ha) and the third smallest in France (only 3 estates on the appellation).

**Château Henri Bonnaud rosé**  
Estate bottled

Rosé 2013 – 75 cl  
flat packed box, 6 x 75cl – Pal. 612, 6 x 17 boxes

**Château Henri Bonnaud red**  
Estate bottled

Red 2010 – 75 cl  
flat packed box, 6 x 75cl – Pal. 612, 6 x 17 boxes
The 1,500 hectares of land of the Saint-Hilaire Abbey are located at the heart of Provence. 10 km away from St Maximin-La-Ste-Baume, between the Sainte-Victoire and Auréliens mountains, this unspoiled territory welcomes 100 hectares of vines. The Terra Vitis label certifies that from the planting to the winemaking, the Saint-Hilaire Abbey is respecting the ecosystem.

Domaine de l’Abbaye de Saint-Hilaire

Rosé 2013 – 75 cl
upright box 6 x 75cl – Pal 720, 5 x 24 boxes

Awards
Féminalise 2014: bronze
The dynamic young owner, Frederic Cercio, puts his passion and energy to revitalize the land received from his grandfather. The vines are cultivated in terraces, with a yield limited to 35 hl / ha on a soil of sand and black marls. The vines are located just below the medieval village of Castellet.

**Valdaray rosé**
Estate bottled

Rosé 2013 – 75 cl
flat packed box 6 x 75cl – Pal 480, 8 x 10 boxes

**Valdaray red**
Available in May 2014
Estate bottled

Red 2012 – 75 cl
flat packed box 6 x 75cl – Pal 480, 8 x 10 boxes
Château Mentone is situated on the northernmost side of the Côtes de Provence area, in the villages of Saint-Antonin du Var and Entrecasteaux. Since 2012 the estate has been using new viticulture methods which use the principals of a naturally healthy plant: the organic and bio-dynamic principal.

Château Mentone rosé

Rosé 2013 – 75 cl
Upright box  6 x 75cl – Pal. 720, 5 x 24 boxes

BASTIDIE DES CLAUDE
AOP CÔTES DE PROVENCE LA LONDE

The vineyards of La Bastide des Claude extends between hills and plains, from east to west, along the coast of La Londe Les Maures. You will found in this rosé all the character of the cru La Londe.

Bastide des Claude rosé
Estate bottled
Rosé 2013 – 75 cl
Upright box  6 x 75cl – Pal. 720, 5 x 24 boxes
DOMAINE DE LA NAVARRE
AOP CôTES DE PROVENCE

63 ha located at the foot of the Massif des Maures, nestled in a valley between the hills of oaks and pines, in a plain that faces south and is bordered by the river. Fields, meadows, vineyards alternate: the estate has an exceptional panorama.

Domaine de la Navarre
AOP Côtes de Provence
Rosé 2013 – 75 cl
upright box 6 x 75cl – Pal 720, 24 x 5 boxes

Awards
International Wine Challenge 2014: bronze

CHÂTEAU DE LA CHEYLANE
AOP CôTES DE PROVENCE

Château Cheylane is an estate of 20 hectares, located in La Londe les Maures, on the french riviera, la Côte d'Azur. The producer, Jacques Douin, is part of an historic Provence family.

Château de la Cheylane
AOP Côtes de Provence
Rosé 2013 – 75 cl
upright box 6 x 75cl – Pal 720, 24 x 5 boxes
The largest AOC, and the biggest producer with about 75% of wine production (of which 89% is Rosé), this region is also the most diverse.

Because of the region’s size, there are a variety of influences at work: differences in climate, altitude of vineyards, soils and rainfall, for example, can be so varied that there’s actually a difference of 60 days between the start of harvest in the southern coastal vineyards and their cooler, inland counterparts.

**GRAPE VARIETIES**
Reds and rosés: Grenache, mourvèdre, cinsault, tibouren, syrah.
Whites: Clairette, vermentino (rolle), ugni blanc.
**Miradou**

Rosé 2013—75 cl  
upright box 6 x 75 cl – Pal 630, 5 x 21 boxes  
Rosé – BIB 3L  
Box of 4 BIB. – Pal. 264 BIB, 6 x 11 boxes

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**L’ Arlequin**

Rosé 2013—75 cl  
upright box 6 x 75cl – Pal 720, 5 x 24 boxes  
Rosé – BIB 3L  
Box of 4 BIB. – Pal. 264 BIB, 6 x 11 boxes

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**Sables d’Azur**

Rosé 2013—75 cl  
upright box 6 x 75cl – Pal 630 5 x 21 boxes
AKA “The Heart of Provence”, this region in the middle of Provence features undulating limestone mountain ranges so there are a multitude of ‘meso-climates’. Vineyards at these slightly higher altitudes are cooler so the grapes benefit from longer, slower ripening, giving the finished wines good acidity, complex flavors and structure.

GRAPE VARIETIES
Reds and rosés: Grenache, cinsault, mourvèdre and syrah, cabernet-sauvignon, carignan, tibouren
Whites: Clairette, grenache blanc, sémillon, ugni blanc and vermentino

Pink Provence
AOP Coteaux Varois en Provence

Rosé 2013 – 75 cl
upright box 6 x 75cl – Pal 720, 5 x 24 boxes

Rosé 2013 – 150 cl
upright box 6 x 150cl – Pal. 384, 4 x 16 boxes

Rosé – BIB 2,25L
Box of 4 BIB. – Pal. 260 BIB, 5 x 13 boxes

Miradou
IGP Méditerranée

Screwcap. Exclusive bottle designed by Gassier.

Rosé 2013 – 75 cl
upright box 6 x 75cl – Pal 630, 5 x 21 boxes
Bandol, named after the ancient Phocaean port, also suffered at the hands of phylloxera, but when replanting took place the vigneron knew that the arid, infertile, well drained sandy marl and limestone soils were perfect for heat loving, late ripening Mourvedre.

The hillside vineyards form a natural amphitheater where the terraces are supported by walls made of river stone called ‘restanques’.

Bandol produces amazing whites from Clairette blended with Ugni Blanc or Bourbouenc, and structured, flavorful rose but its signature wines are the rich, intense, red wines made with up to 95% Mourvedre and aged in oak for at least 18 months.

**Baie des Pointus**

Rosé 2013 – 75 cl  
upright box 6 x 75cl – Pal 720, 5 x 24 boxes

**Les Malautiers**

Red 2011 – 75 cl  
upright box 6 x 75cl – Pal 720, 5 x 24 boxes
SAS GASSIER
CHEMIN DE LA COLLE
13114 PUYLOUBIER

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